



## **NPESC's Business Advisory Council Meeting Minutes**

NOECA, 219 Howard Dr. Sandusky, OH 44870  
Wednesday, June 18, 2025  
9:00 AM

- I. Welcome & Introductions: Andrea Smith welcomes the BAC members
- II. Roll Call of Members:
  - Present: (In Person) Andrea Smith, Carrie Sanchez, Ashley Spangler, Jeff McClellan, Taylor Robinson, James Rinaldo, Makenna Laser, Dr. Paul Lockwood, Ed Kurt, Angie Morelock, Jarvis Cole, Andy Horn, Daryl Deering, Will Snyder, Miriam Batke, Katherine Adams, Rob Monack
  - Virtual: Beth Hannam, Brian Fritz, Chris Singerling
  - Absent: Laramie Spurlock, Ben Chaffee, Dr. Carter, Marianne Cheatham, Stacy Maple, Kyleigh Lash, Sarah Ross, Eileen Buhlan
- III. Introduction of Visitors
- IV. Motion to approve meeting minutes from [April 9, 2025](#)
  - Motion by: Daryl Deering
  - Second by: Ed Kurt
  - Needed changes: N/A
  - Roll Call: N/A
- V. Business Partners Update on your industry (Hospitality/Tourism, Adv. Manufacturing - Andy Horn, Skilled Trades - Rob Monack, Healthcare - Miriam Batke)
  - Andy Horn discussed the upcoming job fairs they'll be attending at local Universities and how the NEED for future employees isn't necessary. Andy discusses how the pipeline of local talent has filled their future capacity for the time being. Motion Controls Robotics will be having an Open House on June 25th to share with the public exactly what they do! All are welcome! Andy explains a conversation he had with the Sandusky Co. teacher boot camp. He explained that turnover in his business happens but most of the time it's for the natural growth of one of their employees. They celebrate the fact that they've given a young employee the tools they need to be highly successful.
  - Rob Monack discussed the ever pressing need for employees in all positions. He stresses the importance of Skilled Trades and how influential opportunities like the Skilled Trades Academy are for our students.
  - Miriam Batke discussed the constant ebb and flow of hospital personnel and if you stay on top of things you can ride the waves, per say, pretty well. She discusses the constant evolution of their internship programs and is working alongside the Ohio Hospital Association, workforce and taskforce committee.

VI. Higher Ed/School Partners Update

- Our partnership with BGSU Firelands will continue to grow as we host events and discuss future opportunities for our students.
- Ed Kurt discussed the 7 different bills that are attacking the school budget. Ed explains the need to figure things out quickly as the outlook for his teaching staff looks discouraging. Discussions continue regarding CCP costs and issues with vouchers. Ed currently has 85 seniors with 19 present in school on a daily basis. Discussions on how to move forward will continue.
- Will Snyder added that they have begun a 5th grade pathways program but they may have to end the program prematurely because of staffing constraints. Discussions continue about similar issues across the region.

VII. Old Business for Information - Andrea Smith reviews the following Regional Goals below:

- Grow YouScience Snapshot in Middle Schools
- PortfoliOH as a BAC initiative
- Pre-apprenticeships (4)
- LOTS of PD workshops
- Several new partnerships - Future Plans
- Several county level partnerships
- New experiences - Young Women Lead, Young Men Innovate, and Career Camps

- **2024-25 Annual Activity Report Highlights:**

- i. REGIONAL GOALS to **Develop Professional Skills for Future Careers** included:

1. *Every high school student will take the YouScience Discovery Assessment in the fall of freshman or sophomore year. The number of middle school students taking the YouScience Snapshot tool will increase during 2024-25.*
  - a. **All member districts implemented YouScience Discovery for the first time ever. The number of districts utilizing Snapshot grew from 8 to 14 in 2024-25**
2. *Implement the digital tool, **PortfoliOH** during the 2024-25 school year.*
  - a. **PortfoliOH was used to collect data for *BAC sponsored activities***
3. *Expand additional academy, pre-apprenticeship and internship programs in the region. Additionally, the BAC will promote the expansion of new IRC programs into existing high school courses.*
  - a. **NPESC received approval for four new pre-apprenticeship programs (Hospitality, Computer/IT, Healthcare & Finance)**
  - b. **Ottawa County Tourism & Hospitality Academy set to launch in the fall**
  - c. **Data is continuing to be compiled on IRC programs & internships.**

- ii. REGIONAL GOALS to **Build Partnerships** included:

1. *Host professional learning opportunities for regional educators to expose them to local companies, make contacts and expand their knowledge of career pathways and local opportunities for students.*

- a. **Three School Summits held impacting over 300+ educators**
- b. **Teacher Business Boot Camps held in 2024 & 2025 impacting over 100+ educators**
- c. **Hosted and educated regional career coaches and counselors about IRC's and how to connect these opportunities to local businesses**
- d. **Hosted (3) virtual lunch & learns regarding IRC's and career pathways seen across Ohio**
- e. **Hosted collaborative "zoom" meetings sharing Pre-apprenticeship programming, new to NPESC, across Ohio**
- f. **Connected schools with programs such as "Future Plans", and "Soche" to connect students to career opportunities**

2. *Continue involvement with existing partners/projects and explore new opportunities for partnerships & new BAC members.*

- a. **New Partnerships formed with Future Plans, SCORIA, Soche, Greater Cleveland Partnership, The ESC of Central Ohio, BB2C, HSTI, & SST2**
- b. **"Adopt-a-School pilot" completed with Margareta & Freudenberg NOK**

iii. **REGIONAL GOALS to Coordinate Experiences** include:

1. *Continue to host existing career readiness opportunities and develop new experiences for students as part of the regional exposure pipeline.*

- a. **NEW experiences included: Young Women Lead, Young Men Innovate impacting close to 2,000 local freshman**
- b. **Student Career Camps – a total of 19 held impacting over 440 students**
- c. **Partnership with RISE for Youth Pitch Challenge – 14 pitches held at regional competition representing 9 schools**
- d. **Career Showcases, THINK Manufacturing & Job Fairs held impacting over 2000 students regionally**

○ **Work Based Learning Approval Process – Review from April meeting**

i. **ORC 3302.03** includes:

1. (viii) Earning an OhioMeansJobs-readiness seal established under section [3313.6112](#) of the Revised Code and **completing two hundred fifty hours of an internship or other work-based learning experience that is either:**

- a. (I) Approved by the business advisory council established under section [3313.82](#) of the Revised Code that represents the student's district; or
- b. (II) Aligned to the career-technical education pathway approved by the department in which the student is enrolled.

ii. [Summit Responses – Summary of current usage](#)

iii. Motion to use PortfolioOH, or a comparable system approved by the district Superintendent, to verify WBL hours as per ORC 3302.03

1. Motion by: Ed Kurt
2. Second by: Dr. Paul Lockwood
3. Discussion:
  - a. In the next calendar year, 2025-26 our BAC has to report to the state what system each school chooses to use to track students progress through school. Whether it be School Links, Progress Book, or PortfolioH, the state will need to know.
4. Roll Call - Jeff McClellan was not present for this discussion

VIII. Committee Updates (provided by Economic Directors, Business & Education Partners):

- Sandusky County update: Beth Hannam discusses their involvement with the North Ohio Economic Development Group. It covers 17 counties. They've talked about the upcoming budget and concerns for the future. Beth moves into the Teacher Business Boot Camp conversation, stating they had 11 participants this past summer and would like to discuss more on how to market the 2.0 experience. Beth announces that on October 2nd, 2025 they will be hosting their Think Manufacturing Day again! She discusses their successes in the past and is looking forward to another great event. Beth shares the news of receiving a new Workforce Development Grant that will allow them to hire a part-time workforce development employee to start in September.
- Erie County update: Makenna Laser announces that David White has left GSP as of May 16th and the main points of contact, for now, will be herself and Jarvis Cole. Makenna shares that they had 85 students attend their Student Business Career Camp involving 6 local businesses. She plans to provide 4 Student Career Camps next year hoping to reach around 400 students. Makenna explains how they provided a fantastic career showcase this year. 70 Businesses were involved impacting 900 students from 16 school districts. Makenna shares how they used the students' YouScience data to help guide them that day. Makenna announces the upcoming Teacher Business Boot Camp that will take place the first week of August and will have 27 teachers.  
Jarvis Cole steps in to announce his Summer on Sandusky Bay internship program. What happens after the BAC funnel? He announces that they will have 41 adult interns that will experience 6 weeks of professional development across Erie County.
- Huron County update: Will Snyder steps in to give the Huron Co. update, as Kayla Cross has taken a new position. Will shares the need to keep having the Student and Teacher boot camps in the future and how it's a critical need to impact their county. Will like to see a human services piece during the career camps and to expand our thinking of these into middle school. Will shares how impactful rotating the BAC meetings into different businesses has been for their county as they've seen more businesses become involved. Will explains his thoughts on bringing teachers and staff to an upcoming BAC meeting so they can see the work being done for their students and how they may want to become involved in the process.
- Ottawa County update: Chris Singerling shares that they've had two recent webinars about the expansion of the Advanced Air Mobility Task Force. They have lots of energy and excitement about what this may do for the future generations. Katherine Adams and Clay Finken will be taking the lead on this project moving forward. They plan to bring in other educators and partners by August. Katherine shares that they had 7 teachers participate in the past summer's Teacher Business Boot Camp. Katherine would like to discuss how to better market the Ottawa

County teachers in the future. Katherine announces the development of the “Partnership Pipeline.” This will be a newsletter regarding events that are happening around Ottawa county. Katherine shares the stats on their 2025 graduating class. With 31 students participating, they accomplished 235 IRC’s and over 3,000 work based learning hours. They are excited to have over 60 students registered for the fall and 12 the new hospitality program. On August 18th, the HUB will be ready and a Ribbon Cutting Ceremony will take place. All are welcome!

- NPESC BAC related PD update: Andrea Smith announces that North Point ESC has advanced to the next level in the grant proposal process for a Regional Stem Hub. Andrea will share more information as the process progresses.

IX. New Business:

- DRAFT: [Goals/Strategies for 2025-26](#)
  - i. Motion to accept Goals/Strategies as presented or with corrections:
    1. Motion by: Ed Kurt
    2. Second by: Jarvis Cole
    3. Discussion: N/A
    4. Roll Call: N/A
- For Your Information: [Ohio Excels Reality Check Report](#)
- BAC Townhall - July 21st in Columbus

X. Open Forum: Katherine Adams announces on July 10th from 8:30 - 10:00, LEWCO’s plant managers will be touring the HUB to discuss manufacturing support in the future.

XI. Motion to adjourn the meeting

- Motion by: Makenna Laser
- Second by: Katherine Adams
- Roll Call: N/A

XII. Next Meetings:

- Wednesday, SEPTEMBER 17, 2025 at 9:00 AM at NOECA (219 Howard Drive, Sandusky)
- Wednesday, DECEMBER 17, 2025 at 9:00 AM at NOECA (219 Howard Drive, Sandusky)
- Wednesday, MARCH 18, 2026 at 9:00 AM at NOECA (219 Howard Drive, Sandusky)
- Wednesday, JUNE 17, 2026 at 9:00 AM at NOECA (219 Howard Drive, Sandusky)